



K-12 Education Pricing Guide

Video Collaboration Powered by **zoom**



Video Collaboration Powered by Zoom is a cloud-based, highly scalable video conferencing solution that enables video conferencing on many different devices in a more versatile and cost-effective manner than ever before. Together with ENA's high-quality customer support, Video Collaboration Powered by Zoom outperforms the competition on features important to users. Video Collaboration Powered by Zoom unifies cloud video conferencing, online meetings, and group messaging into one easy-to-use platform, offering high-quality video, audio, and screen-sharing experiences across Windows, Mac, iOS, Android, and Blackberry operating systems, as well as H.323/SIP room systems.

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Service	No. of Users	Annual Fee
PRO Video Collaboration 100 Attendee Meeting Room	1-9	\$149.90* per user
EDU Video Collaboration 300 Attendee Meeting Room	20 – 149	\$90.00 per user
EDU Video Collaboration 300 Attendee Meeting Room	150 – 499	\$50.00 per user
EDU Video Collaboration 300 Attendee Meeting Room	500 – 999	\$36.00 per user
EDU Video Collaboration 300 Attendee Meeting Room	1,000 – 1,999	\$25.00 per user
EDU Video Collaboration 300 Attendee Meeting Room	2,000 – 2,999	\$18.00 per user
EDU Video Collaboration 300 Attendee Meeting Room	3,000 – 4,999	\$15.00 per user
EDU Video Collaboration 300 Attendee Meeting Room	5,000 +	\$11.00 per user

*Monthly purchase is available at \$14.99 per user/per month.

License

Person-to-Person and Multi-Person High-Definition Video Conferencing:

With Video Collaboration Powered by Zoom, users can:

- Host up to 300 participants within a conference
- Invite guests with or without Video Collaboration Powered by Zoom accounts
- Connect to H.323 legacy equipment and/or HD video
- Share presentations and other desktop-based applications
- Participate in anytime, anywhere video conferencing without making reservations

Video Collaboration Powered by Zoom utilizes best-in-class group collaboration features, including:

- Group and private messaging
- Meeting controls
- The ability to screen share documents, photos, and video clips
- Annotation and co-annotation of shared documents and resources
- Raise hand functionality
- Conference whiteboard
- Keyboard and mouse control
- iPhone/iPad screen share with iOS mirror

Administrative tools at your fingertips include*:

- Schedule and conduct large scale meetings
- Manage users and user profiles
- Utilize Google Chrome and Outlook Calendar plug-ins
- Monitor and track reports
- Customize e-mails and communications
- Vanity URL
- Dashboard access

**Only applies to EDU customers*

Optional Add-on Services*:

H.323 Port/SIP Room Connector \$499.00 per port
Zoom Room \$499.00 per room

Additional Cloud Recording

1/2 GB Storage for EDU	Free
1 GB Storage for PRO users	Free
100 GB Storage	\$480.00
500 GB Storage	\$1,200.00
3 TB Storage	\$6,000.00

Webinar – One Way Presentation

500 Participants	\$690.00
1,000 Participants	\$3,400.00
3,000 Participants	\$9,900.00
5,000 Participants	\$24,900.00
10,000 Participants	\$64,900.00

Large Group Meeting – Two Way Presentation

500 Participants	\$600.00
1,000 Participants	\$1,080.00

** Annual pricing*

Zoom Optional Add-on Services

H.323 Port/SIP Room Connector

The H.323/SIP Room Connector is a gateway for H.323 & SIP devices. A H.323 or SIP device can make a video call to a Room Connector to join a Zoom cloud meeting.

Zoom Rooms

Zoom Rooms is a software-based room system that provides an integrated experience for audio conferencing, wireless screen sharing, and video conferencing.

Cloud Recording

Cloud recording is automatically enabled for all paid subscribers. When you record a meeting and choose Record to the Cloud, the video, audio, and chat text are recorded in the Zoom cloud.

Webinar – One-way Presentation

A view-only platform where the attendees cannot see each other, and the Host cannot see the attendees. A webinar has registration, reporting, and in-meeting chat for attendees.

Large Group Meeting – Two Way Presentation

A large meeting license allows participants to increase their meeting room capacity to 500 or 1,000 participants.